

Start the New Year Off Right – F&I Workshop!

Our F&I Training Workshop is carefully laid out to help you increase your performance whether you are new to the business or a seasoned veteran. It is now more important than ever to make a positive change in your dealership. We will spend two days covering real world material that can immediately be applied. The topics covered will include:

- Meet & Greet
- Interviewing & Credibility
- Menu Presentations
- Objection Handling
- Expectations & Best Practices
- And Much More

When:

February 8th & 9th, 2023

9:00am to 5:00pm – Please be there early. We will start at 9:00am sharp!

Where:

Residence Inn by Marriott

4466 Princeton Ridge Dr, Eau Claire, WI 54703

Price:

\$690 for 1st attendee, \$400 each additional attendee

50% discount for dealers doing business with Team Northland

Accommodations (at participant's expense – see link in email for discounted rooms)

Residence Inn by Marriott

4466 Princeton Ridge Dr, Eau Claire, WI 54703 (715) 514-2912

More Information Contact:

Saydi Booth

320-583-8750

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John Kohel

715-456-9098

john@teamnorthland.com

Please fill in attendees and email to saydi@teamnorthland.com:

1. _____

2. _____

3. _____

“The most beneficial sales training I've ever attended. Recommend for anyone who wants to increase PVR and income.” - Luke B., Business Manager